



PREFERRED CLIENT UPDATE

JANUARY · 2020



Your Dedicated CIR REALTY Real Estate Representative

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HOME OWNER TIPS OF THE MONTH



Federal Change to the Canada Home Buyers Plan Launched January 1, 2020

The Home Buyers' Plan (HBP) helps first-time home buyers save for a down payment by allowing them to withdraw up to \$35,000 from a registered retirement savings plan to purchase or build a home without having to pay tax on the withdrawal.

Beginning in 2020, individuals who experience a breakdown of a marriage or common-law partnership—in the year of making a withdrawal or in any of the four preceding calendar years—will be able to access the Home Buyers' Plan, even if they do not meet the first-time home buyer requirement.

Further information about the HBP—including additional rules relating to the breakdown of a marriage or common-law partnership—is available on the Canada Revenue Agency website. ■

REDISCOVER ALBERTA WITH CIR REALTY'S 12 MONTH ALBERTA EXPERIENCE GIVEAWAY

#CIRISALBERTAPROUD—and we want you to be Alberta Proud too! That's why this year we are giving you twelve chances to enter to win a fun experience each month that showcases why our province is such a great place to live!

From mountain adventures to brewery tours, to historic sightseeing across the prairies and overnight adventures in some of our most beautiful and exclusive hotels, we want to help you experience all of the fun that waits us just outside our own front doors.

Our first giveaway takes place in world renowned Lake Louise, where we have partnered with Brewster Adventures to giveaway a scenic winter sleigh ride!

To enter, visit www.cirrealty.ca—remember to come back and re-enter every month for your chance to win each new giveaway. Good Luck! ■

ENTER TO WIN January
LAKE LOUISE SLEIGH RIDE by BREWSTER ADVENTURES
CIR REALTY'S ALBERTA EXPERIENCE GIVEAWAY
Global News RADIO 770 CHQR

MARKET STATS

Active LISTINGS as of Jan 2, 2020* // SALES for Dec 2019*

	Count	Average Price	Average Days on Market
SINGLE FAMILY	4188 // 778	\$649,411 // \$489,092	70
CONDOMINIUM	2440 // 315	\$390,645 // \$303,182	73
COMBINED	6628 // 1093		
RURAL WITH HOME	499 // 31	\$1,290,683 // \$826,485	122
RURAL LAND	598 // 11	\$933,334 // \$522,272	240
TOTAL RURAL	1097 // 42		
TOTAL MLS	7725 // 1135		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

CIR REALTY'S ALBERTA EXPERIENCE GIVEAWAY

January Lake Louise Sleigh Ride by Brewster Adventures	February Johnston Canyon Ice Walk by Discover Banff Tours	March Tours, Gift & Lunch by Rocky Mountain Soap Company & Grizzly Paw Brewing Company
April Vulcan Star Trek Centre Passes + Jasper Motorcycle Tour	May Bow River Horseback Ride for 4 by Banff Trail Riders	June Family River trip for 4 by Hunter Valley Adventures in Red Deer
July Head Smashed in Buffalo jump Passes + Calgary Stampede Prize Pack	August Golf Package by Priddis Greens	September Nordic Spa Passes by Pomeroy Resort
October A Nights Stay in a Suite + Dinner & Breakfast by Azuridge Resort	November An Evening of Hockey! Dinner & Flames Tickets	December Rocky Mountain Ski Passes

ENTER TO WIN
CIRREALTY.CA/CONTEST

CALL NOW for A FREE MARKET EVALUATION